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## Fusion-io Experiences Record Q2 2009 Sales Performance

*Company Doubles Customers for the Second Consecutive Quarter and Triples Overall Sales*

**SALT LAKE CITY—January 06, 2009**—Fusion-io, a leading provider of enterprise solid-state technology and high-performance I/O solutions, today announced that the company experienced record sales performance in fiscal Q2 '09. For the months beginning September '08 through November '08, Fusion-io added 151 customers across the Fortune 1000 and recorded several million dollars in new customer sales. The numbers validate Fusion-io's strategy to address the enterprise market with a high-performance silicon storage product.

Since June 1, 2008, Fusion-io has brought its total number of customers to more than 300; the company also tripled the previous quarter's revenues. Fusion-io's acquisition of a record number of customers demonstrates that IT departments need a new type of solution to address their growing data performance requirements, while also lowering their total cost of ownership and operating expenses—essential during an economic downturn.

“Our sales team did an excellent job of winning accounts and proving that a company with the right product offerings and price point can quickly win the business of these highly coveted Fortune 1000 enterprises,” said Dixon R. Doll, Jr., senior vice president of sales and corporate development for Fusion-io. “Enterprise IT desperately needs superior I/O speeds and reliability from their storage infrastructure in order to meet the demand to constantly process increasingly complex data sets at greater speeds. This need has produced pent up demand and, alongside fiscal concerns and shrinking budgets, has led to a rapid enterprise marketplace adoption rate for Fusion-io. The credit goes to our field sales teams for their outstanding execution.”

Independent third-party validation has shown that the ioDrive improves storage I/O performance by as much as 1000 times over traditional disk arrays, while operating at 1/100th the power required and at 1/10th the total cost of ownership of today's fastest enterprise storage solutions. Fusion-io allows its customers to gain competitive advantage in a non-invasive way, leveraging their existing IT investment to gain additional performance by utilizing existing server infrastructure.

“Our sales team has built an enormous pipeline of business going into the next quarter. Our goal is to make Fusion-io the standard in solid-state storage for customers as they cut their data center space, power and cooling costs and increase performance using this emerging technology as their active data tier,” said Don Basile, CEO of Fusion-io. “While IT departments are usually slow to adopt new technologies, our continued success with customers validates our belief that there is a broad demand for our product offerings, helping companies focus on the bottom line at a time when budgets are being slashed.”

Fusion-io is headquartered in Salt Lake City, with its corporate sales offices in Redwood Shores, CA and across the United States.

For more information on Fusion-io, visit [www.fusionio.com](http://www.fusionio.com).

### **About Fusion-io**

Founded in 2006 and headquartered in Salt Lake City, Utah, Fusion-io ([www.fusionio.com](http://www.fusionio.com)) is a leading provider of enterprise solid-state technology and high-performance I/O solutions that unlock a world of possibilities for performance-starved applications, closing the gap between processing power and storage performance.

The increasing demand for a next generation solid state storage technology is driven by advancements in computer processors which, following Moore's Law, have grown exponentially in performance. Mechanical disks, on the other hand, follow Newtonian Dynamics and experience lackluster performance improvements, introducing a performance gap. Ushering in a new era of silicon-based storage, Fusion-io offers several magnitudes of breakthrough performance at a fraction of the cost of today's traditional disk-based storage systems. The company's ioMemory architecture creates a new tier in the memory hierarchy – one that has 100 times the capacity density and 10 times the capacity per dollar of DRAM. NAND flash-based ioMemory makes it possible to have terabytes of near-memory-speed storage within each node – bringing extremely large memory problems and I/O bound analysis to a new level of cost effectiveness.